

## NOTA DE PRENSA

### PRESS RELEASE

Ferrovial chooses Telefónica as communications provider for the next five years

- **The agreement establishes Ferrovial as a key digital transformation story within the infrastructure and services industry.**
- **Telefónica will provide fixed and mobile communication technology, collaboration tools, new workplace services and specific security services.**

**Madrid, 21st March 2017.-** Ferrovial has selected Telefónica as its supplier of communications for the next five years, in order to develop solutions that add value to the business and support its international expansion. The agreement, signed by Íñigo Meirás, CEO of Ferrovial, and José María Álvarez-Pallete, Chairman of Telefónica, is a part of Ferrovial's digital transformation strategy to maintain its lead in infrastructure development and management.

Through this agreement, Ferrovial and Telefónica will work together to develop fixed and mobile technology, collaboration tools, new workplace services and specific security solutions which will entail a leap forward in cybersecurity and cyber-surveillance. In addition, both companies will examine the scope for collaboration in the areas of Big Data, Internet of Things (IoT) and Smart Cities.

Upon signing the agreement, Íñigo Meirás, CEO of Ferrovial, highlighted that "this global agreement will enable us to pursue our expansion strategy in a very agile, flexible way, providing new services that will support our ongoing digital transformation process."

José María Álvarez-Pallete, Chairman of Telefónica, praised the agreement "between two global leaders in their respective industries", and noted that all companies must "transform and adapt to the new digital environment in order to address emerging challenges. This alliance makes both companies more competitive and innovative within the technology and infrastructure fields."

Ferrovial, with Telefónica as one of its main technological partners, is firmly established as a leader in the digital transformation of its business and employees, further enhancing its lead in the digital revolution. Deployment of a high-availability optical fiber network is a cornerstone of the cloud infrastructure solution, as it allows

centralized management. This alliance will provide Ferrovial with greater flexibility in the systems area as it expands internationally, and in the process of digitalizing the company.

It strengthens Ferrovial's position as a leading innovator within the infrastructure and services industry in the digital transformation of its business and employees. The company has created a Digital Hub in order to leverage the opportunities that may arise from the digitalization of society.

### **About Ferrovial**

Ferrovial is one of the world's leading infrastructure operators and municipal services companies, committed to developing sustainable solutions. The company has 96,000 employees and operates in over 20 countries. Its main business areas are: Toll Roads, Services, Construction and Airports. It is a member of Spain's blue-chip IBEX 35 index and is also included in the Dow Jones Sustainability Index and FTSE4Good; all its operations are conducted in compliance with the principles of the UN Global Compact, which the company adopted in 2002.

### **About Telefónica**

Telefónica is one of the largest telecommunications companies in the world by market capitalization and number of customers with a comprehensive offering and quality of connectivity that is delivered over world class fixed, mobile and broadband networks. The company has a significant presence in 21 countries and over 350 million accesses around the world. Telefónica has a strong presence in Spain, Europe and Latin America, where the company focuses an important part of its growth strategy.

Telefónica is 100% investor-owned, with more than 1.5 million direct shareholders. It is listed on the Spanish, London, New York, Lima, and Buenos Aires stock exchanges.