

ANNOUNCEMENT

TELEFONICA RECOGNIZED WITH GEOGRAPHICAL REGION AWARD AS LATIN AMERICA MANAGED SERVICES PARTNER OF THE YEAR AT CISCO PARTNER SUMMIT 2016

- Telefonica has won an additional Geographical Award for Americas Managed Services

Madrid – 18th of March. [Telefonica Business Solutions](#), a leading provider of a wide range of integrated communication solutions for the B2B market, announced today that it is the recipient of two Cisco® Partner Summit Geographical Region awards – Latin America Managed Services Partner of the Year and Americas Managed Services. Cisco revealed the winners during its annual partner conference in San Diego, California.

Awarded to exemplary channel partners, the Cisco Partner Summit Geographical Region awards are designed to recognize best-in-class business practices and serve as a model to the industry within their respective regions. Areas of consideration include innovative practices, architecture-led approach successes, strategic business outcome-focused programs, seizing new opportunities and sales approaches.

“Cisco is proud to work together with leading partners globally to lead innovation and digital transformation everywhere and create new solutions and business models for our customers,” said **Rick Snyder, vice president, Americas Partner Organization at Cisco**. *“It’s an honor to recognize Telefonica with a Cisco Partner Summit Geographical Region award as Managed Services Partner of the Year, further underscoring its stellar accomplishments in Latin America.”*

“This award leverages our value proposition and strength in the American market and confirms our services portfolio leadership that offers flexible, economic, agile, efficient and highly secure business services to our customers” said **José Luis Gamo, B2B Products & Solutions Director** at Telefonica Business Solutions.

Cisco Partner Summit Geographical Regional awards reflect the top-performing partners within specific technology markets across the geographical region. All award recipients are selected by a group of Cisco Global Partner Organization and regional executives.

About Telefonica Business Solutions

[Telefonica Business Solutions](#), a leading provider of a wide range of integrated communication solutions for the B2B market, manages globally the Enterprise (Large Enterprise and SME), MNC (Multinational Corporations), Wholesale (fixed and mobile carriers, ISPs and content providers) and Roaming businesses within the Telefonica Group. Business Solutions develops an integrated, innovative and competitive portfolio for the B2B segment including digital solutions (Cloud and Security) and telecommunication services (international voice, IP, bandwidth capacity, satellite services, mobility, integrated fixed, mobile, IT services and global solutions). Telefonica Business Solutions is a multicultural organization, working in over 40 countries and with service reach in over 170 countries.

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